

Message Text

UNCLASSIFIED

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17

ACTION AF-06

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FM AMEMBASSY BLANTYRE

TO SECSTATE WASHDC 7698

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UNCLAS BLANTYRE 0086

E.O. 11652: N/A

TAGS: BEXP, MI

SUBJECT: MOBILE BARNs FOR FLUE CURING TOBACCO

1. PLEASE PASS FOLLOWING TO AMERICAN-OVERSEAS INDUSTRIES CORP.,
P.O. BOX H, SANDSTON, VA. 23150 TEL: (804) 222-7434

2. YOUR LETTER DECEMBER 3 ADDRESSED COMMERCIAL OFFICER OLSON
NEVER RECEIVED. SPECIFIC INTEREST HERE NOW IS IN MOVABLE BARN
FOR FLUE CURING BRIGHT LEAF AS DESCRIBED IN GENERAL TERMS IN YOUR
TOBACCO NEWS. POTENTIAL USERS HERE NOT SUFFICIENTLY FAMILIAR WITH
BARN DETAILS TO LIST SPECIFIC REQUIREMENTS. PLEASE SEND FULL
DETAILS INCLUDING SHIPPING INFO AND PRICES, OR APPROXIMATE PRICES,
ON ONE OR TWO MORE OR LESS STANDARD MODELS. INDICATE FOR WHAT FUEL
DESIGNED AND IF ADAPTABLE TO COAL OR WOOD. IS ELECTRICITY REQUIRED?

3. WE BELIEVE THERE IS POTENTIAL FOR BUSINESS HERE BUT PRODUCT
HAS TO BE SOLD AND WE NEED MORE HELP FROM YOU. TOBACCO EXPORTS
FROM MALAWI LAST YEAR VALUED AT US\$18,000,000.
STEVENSON

NOTE BY OC/T: NOT PASSED ABOVE ADDRESSEE.

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